





## STRENGTH IN NUMBERS

285

PATENTS ISSUED AND PENDING

**100M** 

THINGS CONNECTED 25K

**CUSTOMERS** 

**DGII** 

**NASDAO** 

1985

Year Founded 515

**Employees** Worldwide

14

Consecutive Years of Profitability

204

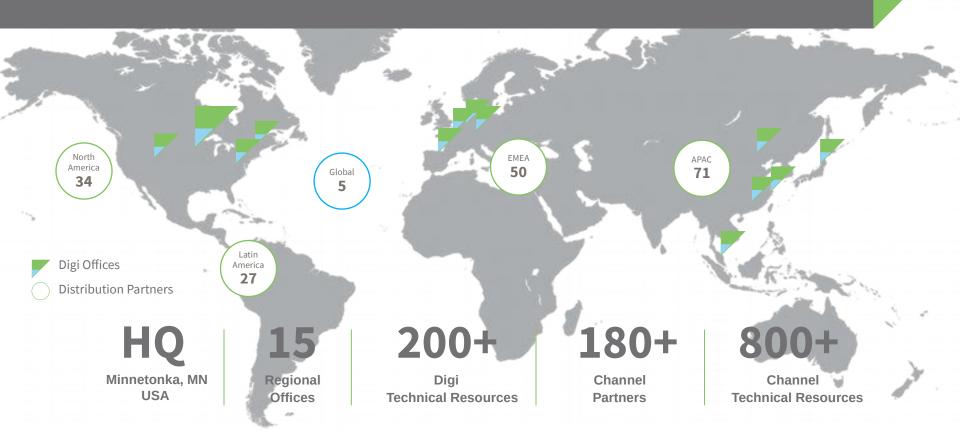
Million In Revenue

137

Million In Cash



## **EXTENSIVE GLOBAL REACH**





## BRING CONNECTIVITY TO ANY DEVICE

**CREATE** 

**DEPLOY** 

**MANAGE** 

RF & EMBEDDED

MODULES & SBCs

CUSTOM DESIGN SERVICES

CELLULAR ROUTERS
AND GATEWAYS
DEVICE NETWORKING

DIGI REMOTE MANAGER
DIGI DEVICE CLOUD
COLD CHAIN SOLUTIONS









## DIGI EMBEDDED BENEFITS



**Network Connectivity** 

- ✓ Integrated 802.11 a/b/g/n/ac networking options
- √ Bluetooth Smart Ready options on selected modules
- **✓** Single or dual Ethernet



Process Control and Reliability

- ✓ Design change notifications/approvals
- √ Strong 5-year hardware warranty
- ✓ Stringent environmental testing to meet reliability requirements



**Quick Time-to-Market** 

- ✓ Design flexibility without the traditional complexity
- ✓ Pre-certified system on module solutions
- √ Complete out-of-box software support + design services



Long-Term Availability (7–10+ year)s

- √ Selected NXP i.MX application processors
- ✓ Long lifecycle connectors and memory components
- ✓ Multiple component supplier options

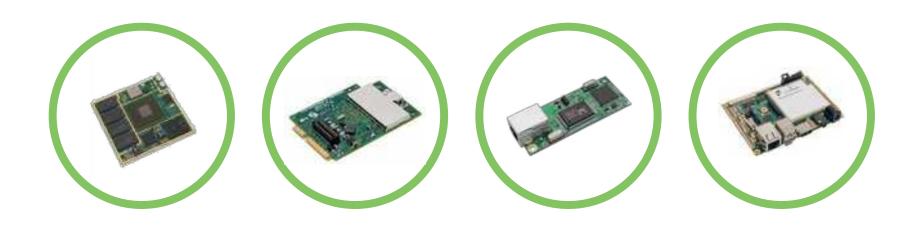


Digi TrustFence Security
PUBLIC | DIGI INTERNATIONAL, INC.

- √ Complete Connected Device Security Framework
- ✓ Integrated, tested and future-proof
- ✓ Zero implementation effort



## EMBEDDED MODULES AND SBC



#### **Industrial grade ARM-based wireless SoM and SBCs**

- ✓ Pre-certified Wi-Fi & Bluetooth capability
- Designed long-term availability
- ✓ Scalable architectures

- ✓ Linux, Android, Windows CE, and Dynamic C
- ✓ Low-profile and cost-effective ARM solutions
- ✓ On module power management



## RF MODULES AND GATEWAYS



#### World's #1 selling RF module and gateway solution

- ✓ Over 10 million modules shipped globally
- ✓ Best-in-class range at over 100 miles
- ✓ More than 20,000 customers

- ✓ Large family of pin-compatible modules
- Easy to integrate
- ✓ Secure and scalable remote management



## **CELLULAR ROUTERS AND GATEWAYS**



#### Secure and reliable wireless WAN

- √ 3G & 4G LTE support
- ✓ Industry-leading warranty
- ✓ Comprehensive remote management tools

- ✓ Hardened for environmental resilience
- Deployed in 95 countries globally
- Purpose-built for mission critical applications



## DIGI MEETS 9711115 BUNCHETE PREWENTENTS





Reliability



- Uptime is a must
- Very long system lifespans





- Built to last: free 5 year warranties
- Commercial and industrial grade



Scalability

- Start small. Grow large.
- Flexible, not one-size-fits-all approach
- Easy to integrate and deploy





- 175 security controls
- 20+ integrated hardware security features

Range of external and embedded options

• 20+ connectivity interfaces supported

Industry compliance (PCI, HIPAA, NIST)



Manageability

- Meet service level commitments
- Monitor network health
- Minimize truck rolls



- Custom network health alerts and reports
- Turnkey firmware/software updates



# PRE-CERTIFIE Pre-Certified

- Module certifications for unintentional radiation, immunity and safety minimize design risk and significantly accelerate product development cycle
  - FCC Class B, EN, RSS, IC, CE, VCCI, UL/UR
- Entirely pre-certified Wi-Fi radio design further simplifies product development and integration process
  - Eliminate certification costs for intentional radiation (radio)
    - Estimated cost of combined 802.11 a/b/g/n approval for North America, EU and Japan is ≥ US\$50k
  - No radio design or homologation expertise required
  - No approval maintenance or monitoring of worldwide regulatory changes
  - Radio approved in US, Canada, EU, Japan, Australia/New Zealand





# PRE-CERTIFIE Pre-Certified

- ConnectCore 6UL, ConnectCard i.MX28 and ConnectCore 6 provide seamless integration and interoperability with common network infrastructure protocols for easy end device deployments
- Wi-Fi 802.11 Logo Certification Ready
  - Managed and defined by Wi-Fi Alliance
  - Interoperability tests, performance, connection reliability
- Cisco Compatible Extensions (CCX) v4 Certification Ready
  - Managed and defined by Cisco
  - Requires 802.11n Logo certification
  - Interoperability and validation of Cisco proprietary feature implementations, such as power management and Cisco Certificate Key Management (CCKM) for fast and secure roaming







## **KEY MARKETS TARGET**



ENERGY.►

Musikoning and management. of smart grids, digital oil fields, and tank farms.



SMART CITIES >

Efficient, real-time protection and services for cities that never sleep.



MEDICAL >

Securety connecting patients in hospitals and homes to yigilant caregivers.



INDUSTRIAL .

Maximizing optime and reducing costs for poormises. and heavy machinery.



RETAIL .

Total security, reliability, and availability for a world of ponstop transactions.

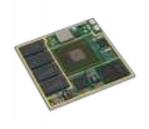


#### TRANSPORTATION

Nugged sensors, cellular devices, and onboard systems for applications constantly in the go.



## CONNECTCORE I.MX SOM FAMILY



#### **CONNECTCORE 6**

- Scalable single to quad core performance
- o 802.11 a/b/g/n + Bluetooth 4.0
- Ruggedized low-profile SMT design













#### **DIGI CONNECT ME 9210 FAMILY**

- oDigi ARM9 processor
- oScalable, compact, low-cost, off-the shelf module for intelligent Ethernet and Wi-Fi connectivity
- o10/100 Mbps Ethernet with built-in PoE pass-through option, or
- o802.11 bgn wireless networking



#### **CONNECTCORE for i.MX6UL**

- Power-efficient ARM Cortex A7 performance
- o 802.11 a/b/g/n/ac + Bluetooth 4.2
- Ruggedized low-profile SMTplus design





## CONNECTCORE I.MX SBC FAMILY



#### CONNECTCORE 6UL SBC

- Build on ConnectCore 6UL
- Dual Ethernet, XBee and cellular option
- LVDS and parallel display options
- Production-ready industrial grade Single Board Computer





#### **CONNECTCORE 6 SBC**

- Built on ConnectCore 6
- Additional XBee and cellular options
- Multiple display and camera interfaces
- Production-ready Single Board Computer with industrial grade option







### **CONNECTCORE 6UL SB**

- Build on ConnectCore 6UI
- Multiple expansion connectors incl. Grove sensor interfaces
- 8-bit parallel LCD option
- Production-ready industrial grade Single Board Computer









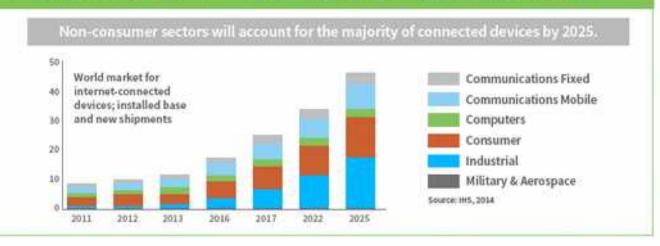
## **IOT MARKET AND DEVICE SECURITY**

## ARE YOU CONCERNED ABOUT CONNECTED DEVICE SECURITY?

70%

of IoT devices are vulnerable to attack

Source: HP Security Research





## FOCUS ON CONNECTED DEVICE SECURITY, NOT "JUST" SECURE CONNECTIONS

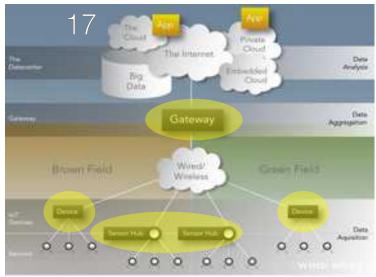


Image Source: Wind River

- Security by obscurity is an outdated "concept" embedded devices are already a high profile target
- IoT already further amplifying existing concerns/issues
- Embedded devices require a device security approach supporting their 7-10+ year product lifecycles
- Go beyond mandatory need for secure connections Secure Boot, Secure Storage, Access Control, ASLR, Device Identity/Authentication, Certificate Management, Secure Configuration/Updates, Tamper Detection ...

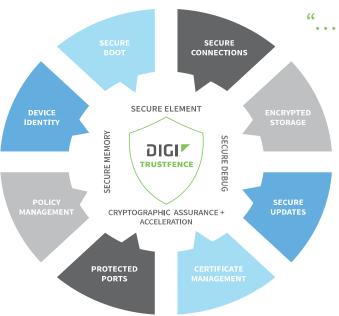
Device Security is a critical design aspect



## INTRODUCING DIGI TRUSTFENCE™

"... by 2020 more than **25**of identified attacks will involve IoT..."

Source: Gartner, 2016



"...70% of IoT devices are vulnerable to attack..."

Source: HP Security Research, 2016

## Digi-exclusive Device Security Framework that protects connected devices



## SIMPLIFY BUILDING SECURE CONNECTED PRODUCTS WITH DIGI TRUSTFENCE™

#### Let Digi TrustFence handle security for you with a full range of built-in features including:



#### Secure Boot

Ensures only signed software images can run on a device



#### **Encrypted Storage**

Local file system encryption keeps internal device data safe



#### **Protected Ports**

Access-controlled internal and external ports prevent unwanted "back doors"



#### **Device Identity**

Root of trust, certificate management, and secure key storage identity protection



#### **Device Integrity**

Tamper-proofing and device-integrity monitoring with low-power support protect against physical intrusion



#### **Secure Connections**

Enterprise-level data encryption for wired and wireless network privacy



#### Life-cycle Longevity

Rely on a Digi-maintained future-proof platform architecture



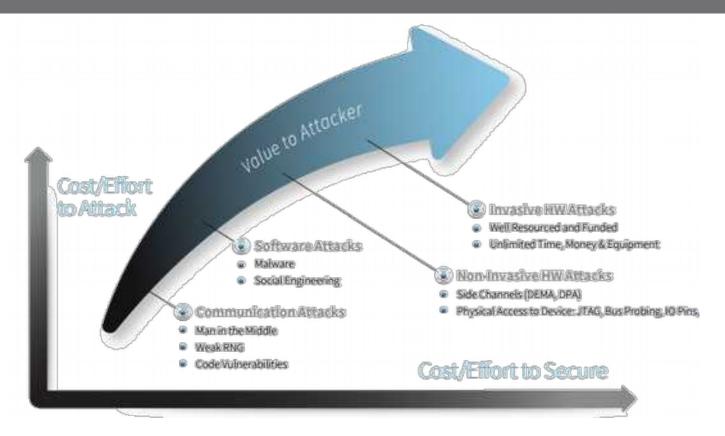


## DIGI TRUSTFENCE™ AS AN UMBRELLA BRAND

#### Digi TrustFence™ **IOT Device Security** Device Cloud **Technical Services Embedded** Cellular RF Cold Chain WDS Digi Security Center Digi Remote Digi XBee® Cellular TrustFence Security Honeycomb ConnectCore® 6UI TransPort® LR54 Scanning & Reporting Manager LTE Cat 1 Audit **Professional Services** TransPort® LR11 ConnectCore® 6 FreshTemp and Support LTE Cat M1 Digi XBee® Cellular TransPort® LR21 NB-IOT TransPort® LR31 TransPort® LR54R

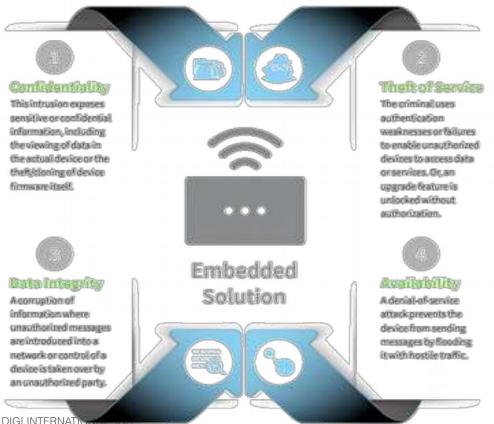


## IOT SECURITY – BALANCE BETWEEN ECONOMIC COST AND BENEFIT





## FOUR KEY THREATS FOR IOT DEVICES





## **INCREASING PUBLIC ATTENTION ON IOT SECURITY**





- FBI recently issued PSAs specifically related to IoT/connected device security concerns
  - I-091015-PSA INTERNET OF THINGS POSES OPPORTUNITIES FOR CYBER CRIME
  - I-031716-PSA Motor Vehicles Increasingly Vulnerable to Remote Exploits
- FTC released <u>staff report</u> urging adoption of best practices for security related design aspects of connected devices
- ICS issued advisories for software update and mitigation guidance regarding specific vulnerabilities present in connected devices such as hospital medical equipment and HVAC controllers
- Various examples demonstrating the vulnerability of connected device applications were widely publicized
  - Connected cars, ODB-II dongles, medical devices, CCTV cameras, baby monitors, HVAC units ...



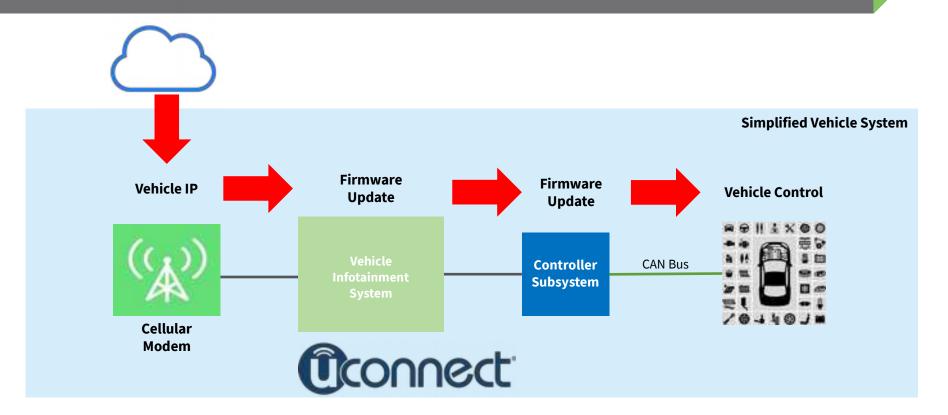
## **EXAMPLES: CONNECTED VEHICLE DEVICE ISSUES**

- Widely publicized Fiat-Chrysler uconnect issue with Jeep Cherokee SUVs
  - Vehicles provide cellular connectivity for connected services
  - "Authentication" was mainly provided through the IP address of the vehicle
  - Access allowed silent update of the vehicle's entertainment system firmware
  - Entertainment system was connected to another controller with CAN bus access
  - Modified firmware on entertainment system updated the controller firmware
  - Updated controller firmware allowed controlling critical vehicle functions via CAN bus
- Led to plans to introduce new legislation addressing digital attacks and privacy
- Other connected vehicle systems are already targets as well
  - For example, telematics solution in commercial vehicles

Recall Alert: Fiat Chrysler is recalling 1.4 million hackable vehicles. Check affected cars: http://c.co/sErjGgCxqL pic.twitter.com/8HuTxKYTY0
— CNNMoney (@CNNMoney) July 25, 2015



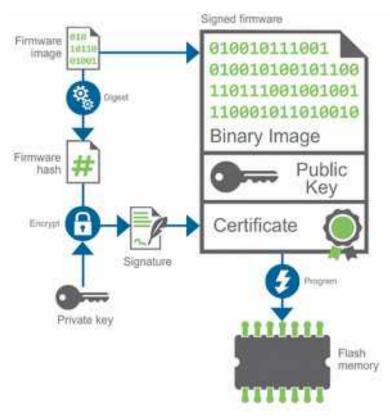
## **UCONNECT SYSTEM EXPLOIT**





- Secure Boot ensures authenticity and integrity of a device's boot image(s)
  - The firmware was created by a trusted source
  - The original image was not modified
  - CPU is booting a trusted bootloader
  - The bootloader is loading a trusted Linux kernel
  - The Linux kernel is mounting a trusted user space
- ▼ The implementation is done around NXP's High Assurance Boot (HAB)
  - Public key cryptography (RSA)
  - Digital signatures
- Additionally, the firmware can be encrypted
  - Signing and encrypting firmware is different and has different purposes

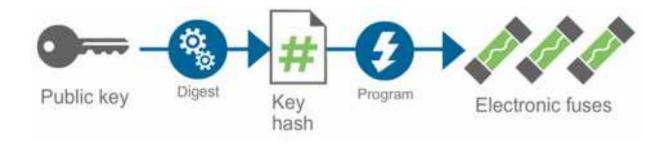




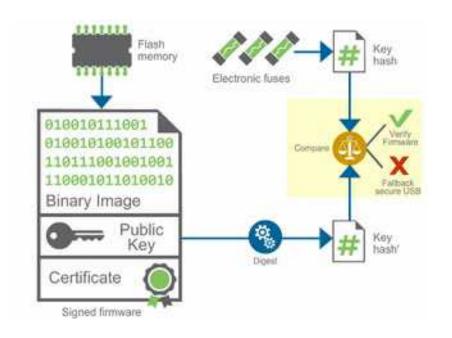
- Image Signature
  - Create hash of the firmware
  - Create signature by encrypting firmware hash using private key
  - Signature + signatory information = certificate
  - Attach certificate + public key to the binary firmware image to form the final signed image
  - Program signed firmware image to Flash Memory
- This process is fully automated
- Enabled by default



- Additional Preparation
  - Create hash from public key
  - Program public key hash to eFuses during manufacturing
- Used during image verification process

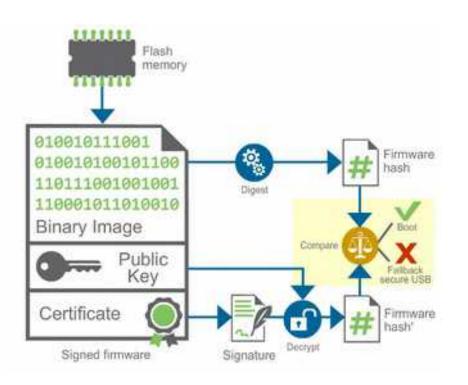






- Image Validation during boot
  - Public key stored in the signed firmware image is validated by comparing its hash against a value stored in the eFuses
- Now we have established trust in the public key





#### Image Validation during boot

- Public key is used to decrypt hash on the certificate
- This hash is compared with hash computed from the image data
- If they match, the device boots. If they do not match, the boot is aborted

Additionally, you can encrypt signed images to achieve even higher degree of security!



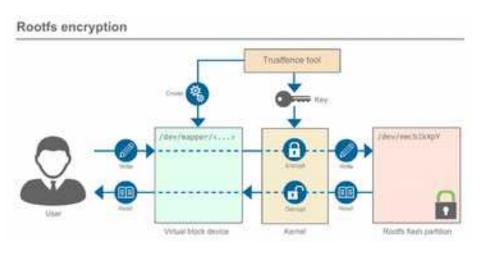
## Secure Filesystem & Storage

- The ability of the system to encrypt the root and any other filesystem
- ▼ The implementation uses Linux encryption infrastructure dm-crypt
  - Encrypts/decrypts block devices on the fly
- Keeping the encryption key secure is crucial
  - The encryption key is encrypted by the Master Key of the processor
- At boot time, an application, running in a ramdisk:
  - Handles the key
  - Calls cryptsetup/cryptomount
  - Calls switch root
- Implemented on the CC6 / eMMC flash to encrypt root file system partition
- Filesystem encryption on NAND flashes (CC6UL) is more challenging and will be added in future releases





## Secure Filesystem – Rootfs encryption



#### Features



- DEY provides encryption functionality when the image is flashed. No need to encrypt rootfs befo deploying it
- Digi implemented specific tool for key handling and encryption at runtime
- Kernel performs underlying encryption and decryption for data from the physical block device
- Applications access the file system through a virtual block device

#### Usage

- Developers boot into a ramdisk console application to call TrustFence tool
- Fully implemented and documented!



## SECURE CONSOLE

Attacking the (serial) console is one of the most typical attack vectors for embedded devices



- TrustFence allows to setup security for accessing the console in multiple levels:
  - Enabled: access to U-Boot shell over the serial console (default)
  - IO enabled: enabled/disabled based on the value of a GPIO
  - Secured: Access to console only with a passphrase, setup in the configuration of the Yocto project (cannot be accessed at OS runtime)
    - System will boot into silent mode and only if passphrase is entered after boot loader started access to console is enabled
  - Disabled: no console (recommended in production devices)
- U-Boot was extended to easily support these different console modes



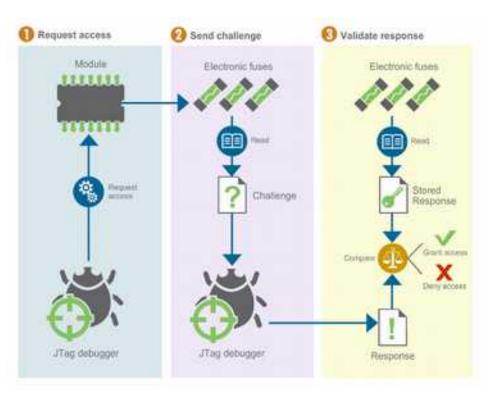
## **SECURE JTAG**

- ▼ i.MX6 family supports Secure JTAG modes
- Different levels of access can be set through the eFuses
  - Disabled JTAG: Maximum Security, no debugging nor boundary scan
  - Disabled Debugging: Allows boundary scan
  - Secure: Challenge-response required for debugging
  - Enabled: No restrictions. Default mode.
- Secure JTAG relies on challenge/response approach
  - Challenge based on processor-specific, unique ID assigned by NXP, programmed during manufactu
  - Secret Response provided by device manufacturer or at development time
  - Has to be programmed in the target and configured in the debug tool
- Secret Response must be unique to provide an effective solution
  - Unique key for all devices built by an OEM, or
  - A key per device, calculated from serial number, MAC, etc.





## **SECURE JTAG**



#### Preparation

- Developer to calculate / define response key
- Store response key in eFuses
- Debugger has to be configured with response keep

#### For debugging access

- Debugger will request access
- Challenge key is sent to debugger
- If valid, debugger will send response key
- Module will compare this with stored response key
- If keys match, access is granted
- Fully implemented and documented!



## TAMPER DETECTION

- Detect any unauthorized attempt to access the system, e.g. opening of the enclosure
- ▼ Tamper support for ConnectCore 6UL implemented in MCA includes:
  - Detect tamper events through IO pins
    - Tamper detection also works in low power modes, incl. power off, if battery backup (coin cell) p
  - Register tamper event(s) in non-volatile memory of MCA
  - Alert host CPU (IRQ, wake up, etc.) when tamper event occurs
  - Respond to tamper attack with custom actions such as erasing critical data partition and keys in flas

#### Tamper pins

- Two interfaces available (tamper 0 and tamper 1)
  - 1 x Tamper pin to detect event
  - 1 x Tamper output (optional) can be used to e.g. cut power of peripheral



### TRUE RANDOM NUMBER GENERATOR

- The i.MX6 has a True Hardware Random Number Generator
  - NIST compliant



- Used for password creation, encryption and key management
- What has Digi done?
  - Ability to enable and disable it (it is disabled by default!!)
  - Made the hardware generator accessible through rng-tools (rngd)
    - "/dev/urandom" and "/dev/random" will benefit from that





### **CAAM & USER LAND**

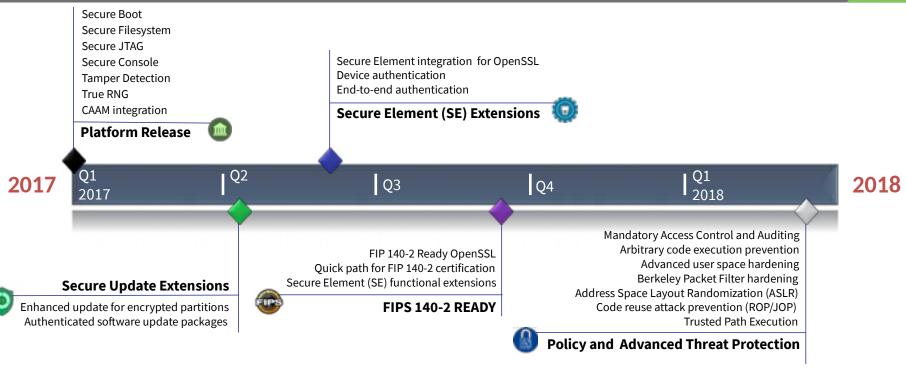
- The i.MX6 comes with a cryptographic engine that accelerates cryptographic operations
  - CAAM = Cryptographic Accelerator and Assurance Module
  - Cryptographic authentication (hash, MAC, ICV checking...)
  - Authenticated encryption algorithms (AES-CCM)
  - Symmetric key block ciphers (AES, DES, 3DES)
- If enabled, the kernel crypto-api will use it to offload the CPU
- What has Digi done?
  - Ability to enable and disable it (it is disabled by default)
  - Include crypto-dev driver so user space applications like OpenSSL can use crypto-api APIs.
  - Test it and characterize it (performance and power consumption) to understand the tradeoffs.
  - User applications can use it as well to offload security tasks





## DIGI TRUSTFENCE™ ROADMAP (CY)















## AT LEAST THREE KEY TAKEAWAYS

- Device security is as important as secure connections
  - Security by Obscurity does not work (anymore)
- Take ownership and care about locking down your device as much as you care about data privacy for connections
  - Implement Secure Boot, Secure Storage, Secure Ports, and Secure Updates
  - Device Security aspects will further affect how you manufacture products
- Security requirements will change over time, make sure your products have a chance to support those changes
  - Choose a hardware and software architecture with longevity in mind
  - Plan for and integrate a secure software upgrade path
  - Don't cost-optimize upgrade capabilities away, e.g. memory

Security issues directly affect your customers and the reputation + success of your company





## Questions?

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